



FLORISSANT CITY COUNCIL
SPECIAL MEETING
AGENDA
City Hall
955 rue St. Francois
Thursday, March 19, 2020
6:30 PM
Karen Goodwin, MMC/MRCC



I. PLEDGE OF ALLEGIANCE

II. ROLL CALL OF MEMBERS

III. APPROVAL OF MINUTES

- Meeting minutes of March 9, 2020

IV. HEARING FROM CITIZENS

(Speaker cards are available at the entrance to the Council Chambers)

V. OLD BUSINESS

A. BILLS FOR SECOND READING

S9593 Memo	Ordinance authorizing the Mayor to enter into a Master Equity Lease agreement with Enterprise FM Trust for the lease of City of Florissant fleet vehicles.	2 nd Reading Caputa
---------------	--	-----------------------------------

VI. NEW BUSINESS

- **Motion to cancel the March 23rd, 2020 regular City Council meeting.**

VII. Motion to call for a closed session to discuss personnel matters in accordance with Section 610.021(3) of the Revised Statutes of Missouri.

VIII. ADJOURNMENT

THIS AGENDA WAS POSTED AT THE FLORISSANT CITY HALL ON MARCH 18TH, 2020 AT 5:00 PM ON THE BULLETIN BOARD OUTSIDE THE COUNCIL CHAMBERS. ANY ONE WISHING TO ATTEND THE COUNCIL MEETING WHO HAS SPECIAL NEEDS MARCH 19, 2020.

CITY OF FLORISSANT



COUNCIL MINUTES

March 9, 2020

The Florissant City Council met in regular session at Florissant City Hall, 955 rue St. Francois on Monday, March 9, 2020 at 7:30 p.m. with Council President Caputa presiding. The Chair asked everyone in attendance to stand and join in reciting the Pledge of Allegiance.

On Roll Call the following Councilmembers were present: Manganelli, Caputa, Schildroth, Henke, Pagano, Parson, Siam and Harris. Councilman Eagan was excused. Also present was Mayor Timothy Lowery, City Clerk Karen Goodwin, and City Attorney John Hessel. A quorum being present the Chair stated that the Council Meeting was in session for the transaction of business.

Councilman Schildroth moved to approve the Executive Minutes and Meeting Minutes of February 24, 2020, seconded by Manganelli. Motion carried.

The next item on the Agenda was *Hearing from Citizens*.

Robert Smith questioned some budget transactions that took place in 2016.

Edward Kaufmann Sr, asked what he can do to get the growth off of the fences behind his house so he can paint the fences. The homeowner has gone to court and has been given until April. He wants to work with the system to get this taken care of.

John Engelmeyer stated that he is concerned about the excessive speeding on Florissant Road, Patterson Road, Graham Road and New Halls Ferry. He is disappointed with the lack of courtesy of drivers.

The next item on the agenda was old business, the first item under old business was bills for second reading.

Councilman Siam moved that Bill No. 9587 Ordinance authorizing a transfer of Special Use Permit no. 8407 from Hwy 67 BBQ to Shade Partners, LLC d/b/a Shade Restaurant and bar for the property located at 1752-1754 N. New Florissant Road be read for a second time, seconded by Parson. Motion carried and Bill No. 9587 was read for a second time. Councilman Siam moved that Bill No.

32 9587 be read for a third time, seconded by Pagano. Motion carried and Bill No. 9587 was read for a
33 third and final time and placed upon its passage.

34 Before the final vote all interested persons were given an opportunity to be heard. Being no
35 citizens who wished to speak, on roll call the Council voted: Manganelli yes, Eagan absent, Caputa no,
36 Schildroth yes, Henke yes, Pagano yes, Parson yes, Siam, yes Harris yes. Whereupon the Chair
37 declared Bill No. 9587 to have passed and became Ordinance No. 8603.

38 Councilman Manganelli moved that Bill No. 9589 Ordinance authorizing a transfer of Special
39 Use Permit no. 7621 from AMMA Inc. d/b/a Dogs N Frys to House of Jollof, LLC for the operation of
40 a sit-down, carry-out restaurant located at 503 Paul Avenue be read for a second time, seconded by
41 Schildroth. Motion carried and Bill No. 9589 was read for a second time. Councilman Manganelli
42 moved that Bill No. 9589 be read for a third time, seconded by Caputa. Motion carried and Bill No.
43 9589 was read for a third and final time and placed upon its passage.

44 Before the final vote all interested persons were given an opportunity to be heard. Being no
45 citizens who wished to speak, on roll call the Council voted: Manganelli yes, Eagan absent, Caputa
46 yes, Schildroth yes, Henke yes, Pagano yes, Parson yes, Siam yes Harris yes. Whereupon the Chair
47 declared Bill No. 9589 to have passed and became Ordinance No. 8604.

48 Councilman Caputa moved that Substitute Bill No. 9590 Ordinance authorizing an amendment
49 to Article III, "Dance Halls and Similar Businesses" by deleting it in its entirety and replacing it with a
50 new section be accepted, seconded by Schildroth, motion carried. Councilman Caputa moved that
51 Substitute Bill no. 9590 be read for a second time, seconded by Pagano. Motion carried and Substitute
52 Bill No. 9590 was read for a second time. Councilman Henke moved that Substitute Bill No. 9590 be
53 read for a third time, seconded by Caputa. Motion carried and Substitute Bill No. 9590 was read for a
54 third and final time and placed upon its passage.

55 Before the final vote all interested persons were given an opportunity to be heard. Being no
56 citizens who wished to speak, on roll call the Council voted: Manganelli yes, Eagan absent, Caputa
57 yes, Schildroth yes, Henke yes, Pagano yes, Parson yes, Siam, yes Harris yes. Whereupon the Chair
58 declared Substitute Bill No. 9590 to have passed and became Ordinance No. 8605.

59 The next item on the Agenda was board appointments.

60 Councilman Caputa moved to approve the Mayor's reappointment of John Jaworski, 13651
61 New Halls Ferry Road, to the Senior Commission, seconded by Schildroth. Motion carried.

62 The next item on the Agenda was requests.

63 Councilman Schildroth moved to approve the request for a Malt Liquor and Wine Package
64 Liquor License for Family Dollar Store #30875 located at 750 S. New Florissant Road until 3/9/2020
65 seconded by Caputa. Councilman Caputa moved to suspend the rules to speak with the petitioner,
66 seconded by Schildroth, motion carried. Mr. Michael Mullooly, Regional Manager for Family Dollar
67 was present to discuss the application for a liquor license.

68 Councilman Schildroth stated that this establishment is actually in Ward 7 but he asked the
69 petitioner to address the trash issue in the front and the back of the property. He also stated that the
70 inside of the store looks cluttered. Mr. Mullooly stated that their goal is to be a good neighbor. He
71 spoke to Mr. Engelmeyer and stated that his pledge to Mr. Engelmeyer and the Council is to keep a
72 clean storefront and inside the store. He said he would make it his personal goal to get things cleaned
73 up.

74 Councilwoman Pagano stated that she gets more complaints about this store than any other store
75 in her ward. She has asked for a trash can outside the front door but it has been ignored. She stated
76 that she is worried about the liquor license because she feels it will mean more trash. She has spoken to
77 the managers over the past few years and gets no response or cooperation.

78 Councilman Parson is concerned about a liquor license in a dollar store. He asked how many
79 other licenses have been issued for these stores. Mr. Mullooly stated that Dollar General has had it for
80 years but he does not have specific numbers. They discussed the purchase of Family Dollar by Dollar
81 Tree and the location of their stores. Councilman Parson stated that he wants to make sure the stores
82 are a good fit for the city.

83 Councilman Harris stated that he is also concerned about the trash around the businesses. He
84 asked how he would approach this issue with the employees. Mr. Mullooly state that they started a new
85 “Culture of Clean” to make sure that employees and managers are getting into the habit of picking up
86 trash on the parking lots in front and in back.

87 Councilman Siam asked if the Culture of Clean program applies to all of the stores. Mr.
88 Mullooly answered that it was a companywide initiative.

89 Councilwoman Pagano stated that promises have been made and nothing has been done. She
90 asked Mr. Hessel if the council could limit single serve sales at this location. Mr. Hessel stated that the
91 council has restricted the sale of single serve in conjunction with the sale of gasoline.

92 Mr. Mullooly apologized for the issues with the property and stated that he was not made aware
93 of the problems. He said he would be happy to share his information so that he can be made aware of

94 the issues when they happen. Mr. Hessel stated that the city has revoked or suspended a liquor license
95 in the past for business not following the laws.

96 Councilman Manganelli asked about the training procedures with the employees for the sale of
97 alcohol. Mr. Mullooly stated that they have their own in-house computer based training. Every
98 employee has to take and pass this course before they can work on a register. They also comply with
99 local, state and federal laws for signage.

100 Councilman Schildroth stated that the Council has passed a similar license in recent years and
101 feels it would be unfair to deny this one.

102 Councilman Caputa stated that he has his concerns with this business. They hear about the
103 complaints about the trash often. He stated the managers must not be letting him know that there is a
104 problem. He feels the company should take responsibility to clean up their properties.

105 On roll call the motion carried as follows: Manganelli yes, Eagan absent, Caputa no, Schildroth
106 yes, Henke yes, Pagano no, Parson no, Siam yes, Harris yes.

107 Mr. Engelmeyer asked to comment on the liquor license application. He stated that he has
108 waited for 2 meetings to speak about the trash in the alley.

109 Councilman Siam moved to approve the request for a Malt Liquor and Wine Package Liquor
110 License for Family Dollar Store #28743 located at 2568 N. Highway 67 until 3/9/2020, seconded by
111 Henke. Councilman Caputa moved to suspend the rules to speak with the petitioner, seconded by
112 Schildroth, motion carried. Mr. Michael Mullooly approached the podium.

113 Councilman Schildroth asked Mr. Mullooly if he would make sure that the trash is taken care of
114 around the property.

115 Councilman Siam stated that he has the same kind of concerns about the trash around the
116 property. He stated that they are not the worse but issues do happen.

117 Mr. Mullooly stated that he has gotten the message and will pay special attention to these stores.

118 Councilman Henke stated that the council will be paying attention to what the stores are doing.

119 Mayor Lowery stated that he had visited the property at Surry Plaza and it was pretty bad.

120 On roll call the motion carried as follows: Manganelli yes, Eagan absent, Caputa no, Schildroth
121 yes, Henke yes, Pagano no, Parson no, Siam yes, Harris yes.

122 Councilman Henke moved to accept the request to transfer Special Use Permit No. 8463 as
123 amended from Top Gear Auto LLC to The Hertz Corporation to allow for an auto rental business

124 located at 1285 N. Hwy 67, second by Pagano. On the motion to accept the transfer, the motion
125 carried.

126 The next item on the agenda was First Readings.

127 Councilman Henke introduced Bill No. 9591 Ordinance authorizing a transfer Special Use
128 Permit no. 8463 as amended from Top Gear Auto LLC to The Hertz Corporation to allow for an auto
129 rental business located at 1285 N. Hwy 67 and said Bill was read for the first time by title only.

130 Councilman Caputa introduced Bill No. 9592 Ordinance amending section 605.459 of Article
131 XVII “Residential Rental Real Estate” and said Bill was read for the first time by title. Councilman
132 Caputa moved that Bill No. 9592 be read for a second time, seconded by Schildroth. Motion carried
133 and Bill No. 9592 was read for a second time. Councilman Caputa moved that Bill No. 9592 be read
134 for a third time, seconded by Pagano. On roll call the Council voted: Manganelli yes, Eagan absent,
135 Caputa yes, Schildroth yes, Henke yes, Pagano yes, Parson yes, Siam, yes Harris yes. Having received
136 the unanimous vote of all members present Bill No. 9592 was read for a third and final time and placed
137 upon its passage. Before the final vote all interested persons were given an opportunity to be heard.

138 Being no persons who wished to speak, on roll call the Council voted: Manganelli yes, Eagan
139 absent, Caputa yes, Schildroth yes, Henke yes, Pagano yes, Parson yes, Siam, yes Harris yes.
140 Whereupon the Chair declared Bill No. 9592 to have passed and became Ordinance No. 8606.

141 Councilman Henke introduced Bill No. 9593 Ordinance authorizing the Mayor to enter into a
142 Master Equity Lease agreement with Enterprise FM Trust for the lease of City of Florissant fleet
143 vehicles and said Bill was read for the first time by title only.

144 The next item on the Agenda was Council Announcements.

145 Councilman Manganelli stated that the Florissant Food Truck nights begin on April 17th. He
146 announced the St. Ferdinand Basketball tournament will be happening on Saturday, March 14th.

147 Councilman Harris announced a Ward 1 litter pickup on March 21st. They will meet at
148 Northwest Middle School at 10 am.

149 Councilman Caputa reminded everyone to secure their firearms in their vehicles. He reminded
150 everyone to not leave cars running in the driveway. He announced that there is a bill at the state
151 legislature to collect the sales tax at the dealership. He urged support of House Bill no. 1352.

152

153

154

155 The next item on the Agenda was Mayor Announcements.

156 Mayor Lowery stated that he wanted to remind everyone of the Public Hearing for the Hwy 270
157 project on Thursday, March 12 from 4-8 pm. He reminded everyone how important the census 2020 is
158 to the entire area. There are signs at City Hall if anyone would like to put one in their yard.

159 The Council President announced that the next regular City Council Meeting was scheduled for
160 Monday, March 23, 2020 at 7:30 pm.

161 Councilman Henke moved to adjourn the meeting, seconded by Siam. Motion carried. The
162 meeting was adjourned at 8:22 p.m.

163

164

165

Karen Goodwin, MPPA/MMC/MRCC

City Clerk

166 The following Bills were signed by the Mayor:

167 Bill No. 9587 Ord. 8603

168 Bill No. 9589 Ord. 8604

169 Sub Bill No. 9590 Ord. 8605

170 Bill No. 9592 Ord. 8606

1 INTRODUCED BY COUNCILMAN CAPUTA
2 MARCH 19, 2020

3
4 SUBSTITUTE BILL NO. 9593 ORDINANCE NO.

5
6 **ORDINANCE AUTHORIZING THE MAYOR TO ENTER INTO A**
7 **MASTER EQUITY LEASE AGREEMENT WITH ENTERPRISE**
8 **FM TRUST FOR THE LEASE OF CITY OF FLORISSANT FLEET**
9 **VEHICLES.**

10
11 WHEREAS, the Florissant City Council believes it to be in the best interest of the
12 City of Florissant to enter into such Lease and financing arrangement for the lease of fleet
13 vehicle for the city and herein authorizes the Mayor to execute such documents as are
14 necessary to effectuate such lease.

15
16 NOW, THEREFORE, BE IT RESOLVED BY THE CITY OF FLORISSANT,
17 ST. LOUIS COUNTY, MISSOURI, AS FOLLOWS:

18
19 Section 1. The Mayor of the City of Florissant is herein authorized, directed and
20 empowered to execute and deliver the Master Equity Lease agreement with Enterprise
21 FM Trust for the lease of City of Florissant fleet vehicles in substantially the form
22 attached hereto.

23
24 Section 2. This Ordinance shall become in full force and effect on its passage and
25 approval as provided by law.

26
27
28 ADOPTED THIS ____ DAY OF MARCH, 2020

29
30 _____
31 Jeff Caputa
32 Council President

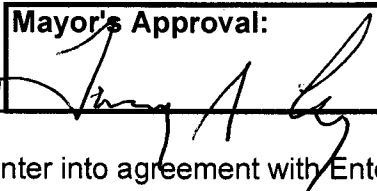
33
34 APPROVED THE ____ DAY OF MARCH, 2020

35
36 _____
37 Timothy J. Lowery
38 Mayor

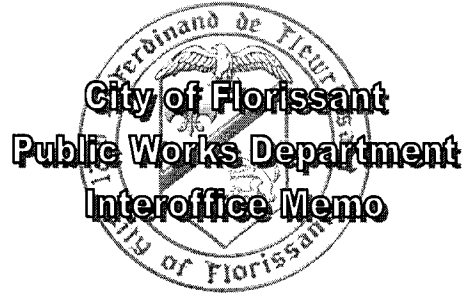
39
40
41 ATTEST:

42
43 _____
44 Karen Goodwin, MPPA/MMC/MRCC
45 City Clerk

FLORISSANT CITY COUNCIL AGENDA REQUEST FORM

<u>3/5/2020</u>		Mayor's Approval:	
Agenda Date Requested:	3/9/2020		
Description of request:	Authorize Mayor the enter into agreement with Enterprise for vehicles		
Transfer of Funds from			
(See Attached Memo)			
Department:	Public Works		
Recommending Board or Commission:	N/A		
Type of request:	Ordinances	X	Other
	Appropriation		Liquor License
	Transfer		Hotel License
	Zoning Amendment		Special Presentations
	Amendment		Resolution
	Special Use Transfer		Proclamation
	Special Use		Subdivision
	Budget Amendment	X	
	Y/N		Y/N
Public Hearing needed:	Yes / No	N	3 readings? : Yes / No
			n
Back up materials attached:		Back up materials needed:	
Minutes		Minutes	
Maps		Maps	
Memo	X	Memo	
Draft Ord.		Draft Ord.	
<p>Note: Please include all attachments necessary for documents to be generated for inclusion on the Agenda. All agenda requests are to be turned in to the City Clerk by 5pm on Tuesday prior to the Council meeting.</p>		<p>For City Clerk Use Only:</p> <p>Introduced by: _____</p> <p>PH Speaker: _____</p>	

*cc to Council
3/5/20*



Memo To: City Council

Date: March 5, 2020

Thru: Mayor Timothy J. Lowery

From: Todd M. Hughes, P.E.
Director of Public Works and Health

Copy: Kimberlee Johnson

Subject: **Authorize Mayor to enter into agreement with Enterprise**

I request that the City council authorize the Mayor to enter into the attached agreement with enterprise for the Equity lease of vehicles.

Therefore, I respectfully request that the Council Authorize the Mayor to enter into the attached agreement with Enterprise.

Thank you in advance.

Respectfully submitted,



Todd M Hughes, P.E.



FLEET MANAGEMENT

MASTER EQUITY LEASE AGREEMENT

This Master Equity Lease Agreement is entered into this _____ day of _____, by and between Enterprise FM Trust, a Delaware statutory trust ("Lessor"), and the lessee whose name and address is set forth on the signature page below ("Lessee").

1. **LEASE OF VEHICLES:** Lessor hereby leases to Lessee and Lessee hereby leases from Lessor the vehicles (individually, a "Vehicle" and collectively, the "Vehicles") described in the schedules from time to time delivered by Lessor to Lessee as set forth below ("Schedule(s)") for the rentals and on the terms set forth in this Agreement and in the applicable Schedule. References to this "Agreement" shall include this Master Equity Lease Agreement and the various Schedules and addenda to this Master Equity Lease Agreement. Lessor will, on or about the date of delivery of each Vehicle to Lessee, send Lessee a Schedule covering the Vehicle, which will include, among other things, a description of the Vehicle, the lease term and the monthly rental and other payments due with respect to the Vehicle. The terms contained in each such Schedule will be binding on Lessee unless Lessee objects in writing to such Schedule within ten (10) days after the date of delivery of the Vehicle covered by such Schedule. Lessor is the sole legal owner of each Vehicle. This Agreement is a lease only and Lessee will have no right, title or interest in or to the Vehicles except for the use of the Vehicles as described in this Agreement. This Agreement shall be treated as a true lease for federal and applicable state income tax purposes with Lessor having all benefits of ownership of the Vehicles. It is understood and agreed that Enterprise Fleet Management, Inc. or an affiliate thereof (together with any subservicer, agent, successor or assign as servicer on behalf of Lessor, "Servicer") may administer this Agreement on behalf of Lessor and may perform the service functions herein provided to be performed by Lessor.

2. **TERM:** The term of this Agreement ("Term") for each Vehicle begins on the date such Vehicle is delivered to Lessee (the "Delivery Date") and, unless terminated earlier in accordance with the terms of this Agreement, continues for the "Lease Term" as described in the applicable Schedule.

3. RENT AND OTHER CHARGES:

(a) Lessee agrees to pay Lessor monthly rental and other payments according to the Schedules and this Agreement. The monthly payments will be in the amount listed as the "Total Monthly Rental Including Additional Services" on the applicable Schedule (with any portion of such amount identified as a charge for maintenance services under Section 4 of the applicable Schedule being payable to Lessor as agent for Enterprise Fleet Management, Inc.) and will be due and payable in advance on the first day of each month. If a Vehicle is delivered to Lessee on any day other than the first day of a month, monthly rental payments will begin on the first day of the next month. In addition to the monthly rental payments, Lessee agrees to pay Lessor a pro-rated rental charge for the number of days that the Delivery Date precedes the first monthly rental payment date. A portion of each monthly rental payment, being the amount designated as "Depreciation Reserve" on the applicable Schedule, will be considered as a reserve for depreciation and will be credited against the Delivered Price of the Vehicle for purposes of computing the Book Value of the Vehicle under Section 3(c). Lessee agrees to pay Lessor the "Total Initial Charges" set forth in each Schedule on the due date of the first monthly rental payment under such Schedule. Lessee agrees to pay Lessor the "Service Charge Due at Lease Termination" set forth in each Schedule at the end of the applicable Term (whether by reason of expiration, early termination or otherwise).

(b) In the event the Term for any Vehicle ends prior to the last day of the scheduled Term, whether as a result of a default by Lessee, a Casualty Occurrence or any other reason, the rentals and management fees paid by Lessee will be recalculated in accordance with the rule of 78's and the adjusted amount will be payable by Lessee to Lessor on the termination date.

(c) Lessee agrees to pay Lessor within thirty (30) days after the end of the Term for each Vehicle, additional rent equal to the excess, if any, of the Book Value of such Vehicle over the greater of (i) the wholesale value of such Vehicle as determined by Lessor in good faith or (ii) except as provided below, twenty percent (20%) of the Delivered Price of such Vehicle as set forth in the applicable Schedule. If the Book Value of such Vehicle is less than the greater of (i) the wholesale value of such Vehicle as determined by Lessor in good faith or (ii) except as provided below, twenty percent (20%) of the Delivered Price of such Vehicle as set forth in the applicable Schedule, Lessor agrees to pay such deficiency to Lessee as a terminal rental adjustment within thirty (30) days after the end of the applicable Term. Notwithstanding the foregoing, if (i) the Term for a Vehicle is greater than forty-eight (48) months (including any extension of the Term for such Vehicle), (ii) the mileage on a Vehicle at the end of the Term is greater than 15,000 miles per year on average (prorated on a daily basis) (i.e., if the mileage on a Vehicle with a Term of thirty-six (36) months is greater than 45,000 miles) or (iii) in the sole judgment of Lessor, a Vehicle has been subject to damage or any abnormal or excessive wear and tear, the calculations described in the two immediately preceding sentences shall be made without giving effect to clause (ii) in each such sentence. The "Book Value" of a Vehicle means the sum of (i) the "Delivered Price" of the Vehicle as set forth in the applicable Schedule minus (ii) the total Depreciation Reserve paid by Lessee to Lessor with respect to such Vehicle plus (iii) all accrued and unpaid rent and/or other amounts owed by Lessee with respect to such Vehicle.

(d) Any security deposit of Lessee will be returned to Lessee at the end of the applicable Term, except that the deposit will first be applied to any losses and/or damages suffered by Lessor as a result of Lessee's breach of or default under this Agreement and/or to any other amounts then owed by Lessee to Lessor.

(e) Any rental payment or other amount owed by Lessee to Lessor which is not paid within twenty (20) days after its due date will accrue interest, payable on demand of Lessor, from the date due until paid in full at a rate per annum equal to the lesser of (i) Eighteen Percent (18%) per annum or (ii) the highest rate permitted by applicable law (the "Default Rate").

(f) If Lessee fails to pay any amount due under this Agreement or to comply with any of the covenants contained in this Agreement, Lessor, Servicer or any other agent of Lessor may, at its option, pay such amounts or perform such covenants and all sums paid or incurred by Lessor in connection therewith will be repayable by Lessee to Lessor upon demand together with interest thereon at the Default Rate.

Initials: EFM_____ Customer_____

(g) Lessee's obligations to make all payments of rent and other amounts under this Agreement are absolute and unconditional and such payments shall be made in immediately available funds without setoff, counterclaim or deduction of any kind. Lessee acknowledges and agrees that neither any Casualty Occurrence to any Vehicle nor any defect, unfitness or lack of governmental approval in, of, or with respect to, any Vehicle regardless of the cause or consequence nor any breach by Enterprise Fleet Management, Inc. of any maintenance agreement between Enterprise Fleet Management, Inc. and Lessee covering any Vehicle regardless of the cause or consequence will relieve Lessee from the performance of any of its obligations under this Agreement, including, without limitation, the payment of rent and other amounts under this Agreement.

4. USE AND SURRENDER OF VEHICLES: Lessee agrees to allow only duly authorized, licensed and insured drivers to use and operate the Vehicles. Lessee agrees to comply with, and cause its drivers to comply with, all laws, statutes, rules, regulations and ordinances and the provisions of all insurance policies affecting or covering the Vehicles or their use or operation. Lessee agrees to keep the Vehicles free of all liens, charges and encumbrances. Lessee agrees that in no event will any Vehicle be used or operated for transporting hazardous substances or persons for hire, for any illegal purpose or to pull trailers that exceed the manufacturer's trailer towing recommendations. Lessee agrees that no Vehicle is intended to be or will be utilized as a "school bus" as defined in the Code of Federal Regulations or any applicable state or municipal statute or regulation. Lessee agrees not to remove any Vehicle from the continental United States without first obtaining Lessor's written consent. At the expiration or earlier termination of this Agreement with respect to each Vehicle, or upon demand by Lessor made pursuant to Section 14, Lessee at its risk and expense agrees to return such Vehicle to Lessor at such place and by such reasonable means as may be designated by Lessor. If for any reason Lessee fails to return any Vehicle to Lessor as and when required in accordance with this Section, Lessee agrees to pay Lessor additional rent for such Vehicle at twice the normal pro-rated daily rent. Acceptance of such additional rent by Lessor will in no way limit Lessor's remedies with respect to Lessee's failure to return any Vehicle as required hereunder.

5. COSTS, EXPENSES, FEES AND CHARGES: Lessee agrees to pay all costs, expenses, fees, charges, fines, tickets, penalties and taxes (other than federal and state income taxes on the income of Lessor) incurred in connection with the titling, registration, delivery, purchase, sale, rental, use or operation of the Vehicles during the Term. If Lessor, Servicer or any other agent of Lessor incurs any such costs or expenses, Lessee agrees to promptly reimburse Lessor for the same.

6. LICENSE AND CHARGES: Each Vehicle will be titled and licensed in the name designated by Lessor at Lessee's expense. Certain other charges relating to the acquisition of each Vehicle and paid or satisfied by Lessor have been capitalized in determining the monthly rental, treated as an initial charge or otherwise charged to Lessee. Such charges have been determined without reduction for trade-in, exchange allowance or other credit attributable to any Lessor-owned vehicle.

7. REGISTRATION PLATES, ETC.: Lessee agrees, at its expense, to obtain in the name designated by Lessor all registration plates and other plates, permits, inspections and/or licenses required in connection with the Vehicles, except for the initial registration plates which Lessor will obtain at Lessee's expense. The parties agree to cooperate and to furnish any and all information or documentation, which may be reasonably necessary for compliance with the provisions of this Section or any federal, state or local law, rule, regulation or ordinance. Lessee agrees that it will not permit any Vehicle to be located in a state other than the state in which such Vehicle is then titled for any continuous period of time that would require such Vehicle to become subject to the titling and/or registration laws of such other state.

8. MAINTENANCE OF AND IMPROVEMENTS TO VEHICLES:

(a) Lessee agrees, at its expense, to (i) maintain the Vehicles in good condition, repair, maintenance and running order and in accordance with all manufacturer's instructions and warranty requirements and all legal requirements and (ii) furnish all labor, materials, parts and other essentials required for the proper operation and maintenance of the Vehicles. Any alterations, additions, replacement parts or improvements to a Vehicle will become and remain the property of Lessor and will be returned with such Vehicle upon such Vehicle's return pursuant to Section 4. Notwithstanding the foregoing, so long as no Event of Default has occurred and is continuing, Lessee shall have the right to remove any additional equipment installed by Lessee on a Vehicle prior to returning such Vehicle to Lessor under Section 4. The value of such alterations, additions, replacement parts and improvements will in no instance be regarded as rent. Without the prior written consent of Lessor, Lessee will not make any alterations, additions, replacement parts or improvements to any Vehicle which detract from its economic value or functional utility. Lessor will not be required to make any repairs or replacements of any nature or description with respect to any Vehicle, to maintain or repair any Vehicle or to make any expenditure whatsoever in connection with any Vehicle or this Agreement.

(b) Lessor and Lessee acknowledge and agree that if Section 4 of a Schedule includes a charge for maintenance, (i) the Vehicle(s) covered by such Schedule are subject to a separate maintenance agreement between Enterprise Fleet Management, Inc. and Lessee and (ii) Lessor shall have no liability or responsibility for any failure of Enterprise Fleet Management, Inc. to perform any of its obligations thereunder or to pay or reimburse Lessee for its payment of any costs and expenses incurred in connection with the maintenance or repair of any such Vehicle(s).

9. SELECTION OF VEHICLES AND DISCLAIMER OF WARRANTIES:

(a) LESSEE ACCEPTANCE OF DELIVERY AND USE OF EACH VEHICLE WILL CONCLUSIVELY ESTABLISH THAT SUCH VEHICLE IS OF A SIZE, DESIGN, CAPACITY, TYPE AND MANUFACTURE SELECTED BY LESSEE AND THAT SUCH VEHICLE IS IN GOOD CONDITION AND REPAIR AND IS SATISFACTORY IN ALL RESPECTS AND IS SUITABLE FOR LESSEE'S PURPOSE. LESSEE ACKNOWLEDGES THAT LESSOR IS NOT A MANUFACTURER OF ANY VEHICLE OR AN AGENT OF A MANUFACTURER OF ANY VEHICLE.

(b) LESSOR MAKES NO REPRESENTATION OR WARRANTY OF ANY KIND, EXPRESS OR IMPLIED, WITH RESPECT TO ANY VEHICLE, INCLUDING, WITHOUT LIMITATION, ANY REPRESENTATION OR WARRANTY AS TO CONDITION, MERCHANTABILITY OR FITNESS FOR ANY PARTICULAR PURPOSE, IT BEING AGREED THAT ALL SUCH RISKS ARE TO BE BORNE BY LESSEE. THE VEHICLES ARE LEASED "AS IS," "WITH ALL FAULTS." All warranties made by any supplier, vendor and/or manufacturer of a Vehicle are hereby assigned by Lessor to Lessee for the applicable Term and Lessee's only remedy, if any, is against the supplier, vendor or manufacturer of the Vehicle.

Initials: EFM_____ Customer_____

(c) None of Lessor, Servicer or any other agent of Lessor will be liable to Lessee for any liability, claim, loss, damage (direct, incidental or consequential) or expense of any kind or nature, caused directly or indirectly, by any Vehicle or any inadequacy of any Vehicle for any purpose or any defect (latent or patent) in any Vehicle or the use or maintenance of any Vehicle or any repair, servicing or adjustment of or to any Vehicle, or any delay in providing or failure to provide any Vehicle, or any interruption or loss of service or use of any Vehicle, or any loss of business or any damage whatsoever and however caused. In addition, none of Lessor, Servicer or any other agent of Lessor will have any liability to Lessee under this Agreement or under any order authorization form executed by Lessee if Lessor is unable to locate or purchase a Vehicle ordered by Lessee or for any delay in delivery of any Vehicle ordered by Lessee.

10. **RISK OF LOSS:** Lessee assumes and agrees to bear the entire risk of loss of, theft of, damage to or destruction of any Vehicle from any cause whatsoever ("Casualty Occurrence"). In the event of a Casualty Occurrence to a Vehicle, Lessee shall give Lessor prompt notice of the Casualty Occurrence and thereafter will place the applicable Vehicle in good repair, condition and working order; provided, however, that if the applicable Vehicle is determined by Lessor to be lost, stolen, destroyed or damaged beyond repair (a "Totaled Vehicle"), Lessee agrees to pay Lessor no later than the date thirty (30) days after the date of the Casualty Occurrence the amounts owed under Sections 3(b) and 3(c) with respect to such Totaled Vehicle. Upon such payment, this Agreement will terminate with respect to such Totaled Vehicle.

11. **INSURANCE:**

(a) Lessee agrees to purchase and maintain in force during the Term, insurance policies in at least the amounts listed below covering each Vehicle, to be written by an insurance company or companies satisfactory to Lessor, insuring Lessee, Lessor and any other person or entity designated by Lessor against any damage, claim, suit, action or liability:

(i) Commercial Automobile Liability Insurance (including Uninsured/Underinsured Motorist Coverage and No-Fault Protection where required by law) for the limits listed below (Note - \$2,000,000 Combined Single Limit Bodily Injury and Property Damage with No Deductible is required for each Vehicle capable of transporting more than 8 passengers):

<u>State of Vehicle Registration</u>	<u>Coverage</u>
Connecticut, Massachusetts, Maine, New Hampshire, New Jersey, New York, Pennsylvania, Rhode Island, and Vermont	\$1,000,000 Combined Single Limit Bodily Injury and Property Damage - No Deductible
Florida	\$500,000 Combined Single Limit Bodily Injury and Property Damage or \$100,000 Bodily Injury Per Person, \$300,000 Per Occurrence and \$50,000 Property Damage (100/300/50) - No Deductible
All Other States	\$300,000 Combined Single Limit Bodily Injury and Property Damage or \$100,000 Bodily Injury Per Person, \$300,000 Per Occurrence and \$50,000 Property Damage (100/300/50) - No Deductible

(ii) Physical Damage Insurance (Collision & Comprehensive): Actual cash value of the applicable Vehicle. Maximum deductible of \$500 per occurrence - Collision and \$250 per occurrence - Comprehensive).

If the requirements of any governmental or regulatory agency exceed the minimums stated in this Agreement, Lessee must obtain and maintain the higher insurance requirements. Lessee agrees that each required policy of insurance will by appropriate endorsement or otherwise name Lessor and any other person or entity designated by Lessor as additional insureds and loss payees, as their respective interests may appear. Further, each such insurance policy must provide the following: (i) that the same may not be cancelled, changed or modified until after the insurer has given to Lessor, Servicer and any other person or entity designated by Lessor at least thirty (30) days prior written notice of such proposed cancellation, change or modification, (ii) that no act or default of Lessee or any other person or entity shall affect the right of Lessor, Servicer, any other agent of Lessor or any of their respective successors or assigns to recover under such policy or policies of insurance in the event of any loss of or damage to any Vehicle and (iii) that the coverage is "primary coverage" for the protection of Lessee, Lessor, Servicer, any other agent of Lessor and their respective successors and assigns notwithstanding any other coverage carried by Lessee, Lessor, Servicer, any other agent of Lessor or any of their respective successors or assigns protecting against similar risks. Original certificates evidencing such coverage and naming Lessor, Servicer, any other agent of Lessor and any other person or entity designated by Lessor as additional insureds and loss payees shall be furnished to Lessor prior to the Delivery Date, and annually thereafter and/or as reasonably requested by Lessor from time to time. In the event of default, Lessee hereby appoints Lessor, Servicer and any other agent of Lessor as Lessee's attorney-in-fact to receive payment of, to endorse all checks and other documents and to take any other actions necessary to pursue insurance claims and recover payments if Lessee fails to do so. Any expense of Lessor, Servicer or any other agent of Lessor in adjusting or collecting insurance shall be borne by Lessee.

Lessee, its drivers, servants and agents agree to cooperate fully with Lessor, Servicer, any other agent of Lessor and any insurance carriers in the investigation, defense and prosecution of all claims or suits arising from the use or operation of any Vehicle. If any claim is made or action commenced for death, personal injury or property damage resulting from the ownership, maintenance, use or operation of any Vehicle, Lessee will promptly notify Lessor of such action or claim and forward to Lessor a copy of every demand, notice, summons or other process received in connection with such claim or action.

(b) Notwithstanding the provisions of Section 11(a) above: (i) if Section 4 of a Schedule includes a charge for physical damage waiver, Lessor agrees that (A) Lessee will not be required to obtain or maintain the minimum physical damage insurance (collision and comprehensive) required under Section 11(a) for the Vehicle(s) covered by such Schedule and (B) Lessor will assume the risk of physical damage (collision and comprehensive) to the Vehicle(s) covered by such Schedule; provided, however, that such physical damage waiver shall not apply to, and Lessee shall be and remain liable and responsible for, damage to a covered Vehicle caused by wear and tear or mechanical breakdown or failure, damage to or loss of any parts, accessories or components added to a covered

Initials: EFM_____ Customer_____

Vehicle by Lessee without the prior written consent of Lessor and/or damage to or loss of any property and/or personal effects contained in a covered Vehicle. In the event of a Casualty Occurrence to a covered Vehicle, Lessor may, at its option, replace, rather than repair, the damaged Vehicle with an equivalent vehicle, which replacement vehicle will then constitute the "Vehicle" for purposes of this Agreement; and (ii) if Section 4 of a Schedule includes a charge for commercial automobile liability enrollment, Lessor agrees that it will, at its expense, obtain for and on behalf of Lessee, by adding Lessee as an additional insured under a commercial automobile liability insurance policy issued by an insurance company selected by Lessor, commercial automobile liability insurance satisfying the minimum commercial automobile liability insurance required under Section 11(a) for the Vehicle(s) covered by such Schedule. Lessor may at any time during the applicable Term terminate said obligation to provide physical damage waiver and/or commercial automobile liability enrollment and cancel such physical damage waiver and/or commercial automobile liability enrollment upon giving Lessee at least ten (10) days prior written notice. Upon such cancellation, insurance in the minimum amounts as set forth in 11(a) shall be obtained and maintained by Lessee at Lessee's expense. An adjustment will be made in monthly rental charges payable by Lessee to reflect any such change and Lessee agrees to furnish Lessor with satisfactory proof of insurance coverage within ten (10) days after mailing of the notice. In addition, Lessor may change the rates charged by Lessor under this Section 11(b) for physical damage waiver and/or commercial automobile liability enrollment upon giving Lessee at least thirty (30) days prior written notice.

12. INDEMNITY: To the extent permitted by state law, Lessee agrees to defend and indemnify Lessor, Servicer, any other agent of Lessor and their respective successors and assigns from and against any and all losses, damages, liabilities, suits, claims, demands, costs and expenses (including, without limitation, reasonable attorneys' fees and expenses) which Lessor, Servicer, any other agent of Lessor or any of their respective successors or assigns may incur by reason of Lessee's breach or violation of, or failure to observe or perform, any term, provision or covenant of this Agreement, or as a result of any loss, damage, theft or destruction of any Vehicle or related to or arising out of or in connection with the use, operation or condition of any Vehicle. The provisions of this Section 12 shall survive any expiration or termination of this Agreement. Nothing herein shall be deemed to affect the rights, privileges, and immunities of Lessee and the foregoing indemnity provision is not intended to be a waiver of any sovereign immunity afforded to Lessee pursuant to the law.

13. INSPECTION OF VEHICLES; ODOMETER DISCLOSURE; FINANCIAL STATEMENTS: Lessee agrees to accomplish, at its expense, all inspections of the Vehicles required by any governmental authority during the Term. Lessor, Servicer, any other agent of Lessor and any of their respective successors or assigns will have the right to inspect any Vehicle at any reasonable time(s) during the Term and for this purpose to enter into or upon any building or place where any Vehicle is located. Lessee agrees to comply with all odometer disclosure laws, rules and regulations and to provide such written and signed disclosure information on such forms and in such manner as directed by Lessor. Providing false information or failure to complete the odometer disclosure form as required by law may result in fines and/or imprisonment. Lessee hereby agrees to promptly deliver to Lessor such financial statements and other financial information regarding Lessee as Lessor may from time to time reasonably request.

14. DEFAULT; REMEDIES: The following shall constitute events of default ("Events of Default") by Lessee under this Agreement: (a) if Lessee fails to pay when due any rent or other amount due under this Agreement and any such failure shall remain unremedied for ten (10) days; (b) if Lessee fails to perform, keep or observe any term, provision or covenant contained in Section 11 of this Agreement; (c) if Lessee fails to perform, keep or observe any other term, provision or covenant contained in this Agreement and any such failure shall remain unremedied for thirty (30) days after written notice thereof is given by Lessor, Servicer or any other agent of Lessor to Lessee; (d) any seizure or confiscation of any Vehicle or any other act (other than a Casualty Occurrence) otherwise rendering any Vehicle unsuitable for use (as determined by Lessor); (e) if any present or future guaranty in favor of Lessor of all or any portion of the obligations of Lessee under this Agreement shall at any time for any reason cease to be in full force and effect or shall be declared to be null and void by a court of competent jurisdiction, or if the validity or enforceability of any such guaranty shall be contested or denied by any guarantor, or if any guarantor shall deny that it, he or she has any further liability or obligation under any such guaranty or if any guarantor shall fail to comply with or observe any of the terms, provisions or conditions contained in any such guaranty; (f) the occurrence of a material adverse change in the financial condition or business of Lessee or any guarantor; or (g) if Lessee or any guarantor is in default under or fails to comply with any other present or future agreement with or in favor of Lessor, The Crawford Group, Inc. or any direct or indirect subsidiary of The Crawford Group, Inc.. For purposes of this Section 14, the term "guarantor" shall mean any present or future guarantor of all or any portion of the obligations of Lessee under this Agreement.

Upon the occurrence of any Event of Default, Lessor, without notice to Lessee, will have the right to exercise concurrently or separately (and without any election of remedies being deemed made), the following remedies: (a) Lessor may demand and receive immediate possession of any or all of the Vehicles from Lessee, without releasing Lessee from its obligations under this Agreement; if Lessee fails to surrender possession of the Vehicles to Lessor on default (or termination or expiration of the Term), Lessor, Servicer, any other agent of Lessor and any of Lessor's independent contractors shall have the right to enter upon any premises where the Vehicles may be located and to remove and repossess the Vehicles; (b) Lessor may enforce performance by Lessee of its obligations under this Agreement; (c) Lessor may recover damages and expenses sustained by Lessor, Servicer, any other agent of Lessor or any of their respective successors or assigns by reason of Lessee's default including, to the extent permitted by applicable law, all costs and expenses, including court costs and reasonable attorneys' fees and expenses, incurred by Lessor, Servicer, any other agent of Lessor or any of their respective successors or assigns in attempting or effecting enforcement of Lessor's rights under this Agreement (whether or not litigation is commenced) and/or in connection with bankruptcy or insolvency proceedings; (d) upon written notice to Lessee, Lessor may terminate Lessee's rights under this Agreement; (e) with respect to each Vehicle, Lessor may recover from Lessee all amounts owed by Lessee under Sections 3(b) and 3(c) of this Agreement (and, if Lessor does not recover possession of a Vehicle, (i) the estimated wholesale value of such Vehicle for purposes of Section 3(c) shall be deemed to be \$0.00 and (ii) the calculations described in the first two sentences of Section 3(c) shall be made without giving effect to clause (ii) in each such sentence); and/or (f) Lessor may exercise any other right or remedy which may be available to Lessor under the Uniform Commercial Code, any other applicable law or in equity. A termination of this Agreement shall occur only upon written notice by Lessor to Lessee. Any termination shall not affect Lessee's obligation to pay all amounts due for periods prior to the effective date of such termination or Lessee's obligation to pay any indemnities under this Agreement. All remedies of Lessor under this Agreement or at law or in equity are cumulative.

15. ASSIGNMENTS: Lessor may from time to time assign, pledge or transfer this Agreement and/or any or all of its rights and obligations under this Agreement to any person or entity. Lessee agrees, upon notice of any such assignment, pledge or transfer of any amounts due or to become due to Lessor under this Agreement to pay all such amounts to such assignee, pledgee or transferee. Any such assignee, pledgee or transferee of any rights or obligations of Lessor under this Agreement will have all of the rights and obligations that have been assigned to it. Lessee's rights and interest in and to the Vehicles are and will continue

Initials: EFM_____ Customer_____

at all times to be subject and subordinate in all respects to any assignment, pledge or transfer now or hereafter executed by Lessor with or in favor of any such assignee, pledgee or transferee, provided that Lessee shall have the right of quiet enjoyment of the Vehicles so long as no Event of Default under this Agreement has occurred and is continuing. Lessee acknowledges and agrees that the rights of any assignee, pledgee or transferee in and to any amounts payable by the Lessee under any provisions of this Agreement shall be absolute and unconditional and shall not be subject to any abatement whatsoever, or to any defense, setoff, counterclaim or recoupment whatsoever, whether by reason of any damage to or loss or destruction of any Vehicle or by reason of any defect in or failure of title of the Lessor or interruption from whatsoever cause in the use, operation or possession of any Vehicle, or by reason of any indebtedness or liability howsoever and whenever arising of the Lessor or any of its affiliates to the Lessee or to any other person or entity, or for any other reason.

Without the prior written consent of Lessor, Lessee may not assign, sublease, transfer or pledge this Agreement, any Vehicle, or any interest in this Agreement or in and to any Vehicle, or permit its rights under this Agreement or any Vehicle to be subject to any lien, charge or encumbrance. Lessee's interest in this Agreement is not assignable and cannot be assigned or transferred by operation of law. Lessee will not transfer or relinquish possession of any Vehicle (except for the sole purpose of repair or service of such Vehicle) without the prior written consent of Lessor.

16. MISCELLANEOUS: This Agreement contains the entire understanding of the parties. This Agreement may only be amended or modified by an instrument in writing executed by both parties. Lessor shall not by any act, delay, omission or otherwise be deemed to have waived any of its rights or remedies under this Agreement and no waiver whatsoever shall be valid unless in writing and signed by Lessor and then only to the extent therein set forth. A waiver by Lessor of any right or remedy under this Agreement on any one occasion shall not be construed as a bar to any right or remedy, which Lessor would otherwise have on any future occasion. If any term or provision of this Agreement or any application of any such term or provision is invalid or unenforceable, the remainder of this Agreement and any other application of such term or provision will not be affected thereby. Giving of all notices under this Agreement will be sufficient if mailed by certified mail to a party at its address set forth below or at such other address as such party may provide in writing from time to time. Any such notice mailed to such address will be effective one (1) day after deposit in the United States mail, duly addressed, with certified mail, postage prepaid. Lessee will promptly notify Lessor of any change in Lessee's address. This Agreement may be executed in multiple counterparts (including facsimile and pdf counterparts), but the counterpart marked "ORIGINAL" by Lessor will be the original lease for purposes of applicable law. All of the representations, warranties, covenants, agreements and obligations of each Lessee under this Agreement (if more than one) are joint and several.

17. SUCCESSORS AND ASSIGNS; GOVERNING LAW: Subject to the provisions of Section 15, this Agreement will be binding upon Lessee and its heirs, executors, personal representatives, successors and assigns, and will inure to the benefit of Lessor, Servicer, any other agent of Lessor and their respective successors and assigns. This Agreement will be governed by and construed in accordance with the substantive laws of the State of Missouri (determined without reference to conflict of law principles).

18. NON-PETITION: Each party hereto hereby covenants and agrees that, prior to the date which is one year and one day after payment in full of all indebtedness of Lessor, it shall not institute against, or join any other person in instituting against, Lessor any bankruptcy, reorganization, arrangement, insolvency or liquidation proceedings or other similar proceeding under the laws of the United States or any state of the United States. The provisions of this Section 18 shall survive termination of this Master Equity Lease Agreement.

19. NON-APPROPRIATION: Lessee's funding of this Agreement shall be on a Fiscal Year basis and is subject to annual appropriations. Lessor acknowledges that Lessee is a municipal corporation, is precluded by the County or State Constitution and other laws from entering into obligations that financially bind future governing bodies, and that, therefore, nothing in this Agreement shall constitute an obligation of future legislative bodies of the County or State to appropriate funds for purposes of this Agreement. Accordingly, the parties agree that the lease terms within this Agreement or any Schedules relating hereto are contingent upon appropriation of funds. The parties further agree that should the County or State fail to appropriate such funds, the Lessor shall be paid all rentals due and owing hereunder up until the actual day of termination. In addition, Lessor reserves the right to be paid for any reasonable damages. These reasonable damages will be limited to the losses incurred by the Lessor for having to sell the vehicles on the open used car market prior to the end of the scheduled term (as determined in Section 3 and Section 14 of this Agreement).

IN WITNESS WHEREOF, Lessor and Lessee have duly executed this Master Equity Lease Agreement as of the day and year first above written.

LESSEE: _____

Signature: _____

By: _____

Title: _____

Address: _____

Date Signed: _____, _____

LESSOR: Enterprise FM Trust
By: Enterprise Fleet Management, Inc. its attorney in fact

Signature: _____

By: _____

Title: _____

Address: _____

Date Signed: _____, _____

Initials: EFM _____ Customer _____



FLEET MANAGEMENT

City of Florissant - Menu Pricing

3/18/20

Total Annual Cost	\$104,944.92
Total Estimated Equity At Term	\$159,876.49
Effective Annual Cost After Estimated Equity	\$64,975.80

Vehicle To Be Replaced	Vehicle Type	Year	Make	Model	Trim Level	Quantity	Term	Estimated Annual Mileage	Monthly Cost (Lease Rate)*	Full Maintenance*	Annual Cost	Annual Cost by Quantity	Capatlized Cost	Resale Value	Reduced Book Value	Estimated Equity at Term	Estimated Equity at Term by Quantity	2020 Cut off	Est. Lead Time	Quote #
PW-04, PW-05, PW-07, PW-08, PW-09, PW-10, PW-11, PW-14, PW-16, PW-06	Mid-Size Sedan	2020	Chevrolet	Malibu	1ZC69-LS w/1FL 4dr Sedan	5	48	7500	\$348.89	NA	\$4,186.68	\$20,933.40	\$17,831.68	\$10,800.00	\$5,065.44	\$5,334.56	\$26,672.80	4/23/2020	11-15 Weeks	4437043
R-3, PW-15,	Compact SUV FWD	2020	Chevrolet	Equinox	1XP26-LS Front-wheel Drive	2	48	7500	\$410.55	NA	\$4,926.60	\$9,853.20	\$21,128.00	\$12,500.00	\$5,988.64	\$6,111.36	\$12,222.72	4/23/2020	11-15 weeks	4437052
Media, R-4, PW-17, PW Director	Compact SUV AWD	2020	Chevrolet	Equinox	1XY26-LT All-wheel Drive	4	48	7500	\$462.90	NA	\$5,554.80	\$22,219.20	\$23,905.50	\$14,000.00	\$6,766.46	\$6,833.54	\$27,334.16	4/23/2020	11-15 weeks	4599143
P-13, Golf Course	1/2 Ton Pickup Reg Cab 4x2	2020	Chevrolet	Silverado 1500 Regular Cab	CC10903-WT 4x2 Regular Cab	2	48	7500	\$465.83	NA	\$5,589.96	\$11,179.92	\$25,730.20	\$15,200.00	\$9,148.44	\$5,651.56	\$11,303.12	3/26/2020	14-18 Weeks	4437065
S-12, P-23	1/2 Ton Pickup Ext Cab 4x2	2020	Chevrolet	Silverado 1500 Double Cab	CC10753-WT 4x2 Double Cab	2	48	7500	\$431.28	NA	\$5,175.36	\$10,350.72	\$23,581.60	\$17,200.00	\$8,392.32	\$8,407.68	\$16,815.36	3/26/2020	14-18 Weeks	4437081
S-05, S-06	3/4 Ton Pickup Reg Cab 4x2	2020	Ford	F-250 Regular Cab	F2A-XL 4x2 SD Regular Cab	2	48	7500	471.41	NA	5656.92	\$11,313.84	\$25,861.00	\$21,000.00	\$9,194.76	\$11,405.24	\$22,810.48	TBD	13-17 Weeks	4437097
H-01	3/4 Ton Pickup Crew Cab 4x2	2020	Ford	F-250 Crew Cab	W2A-XL 4x2 SD Crew Cab	1	48	7500	508.76	NA	6105.12	\$6,105.12	\$27,935.00	\$24,000.00	\$9,924.76	\$13,675.24	\$13,675.24	TBD	13-17 Weeks	4437131
H-New	3/4 Ton Pickup Crew Cab 4x4	2020	Ford	F-250 Crew Cab	W2B-XL 4x4 SD Crew Cab 6.75ft box	1	48	7500	\$551.04	NA	\$6,612.48	\$6,612.48	\$30,352.80	\$26,000.00	\$10,775.84	\$14,824.16	\$14,824.16	TBD	13-17 Weeks	4603454
P22	3/4 Ton Pickup SuperCab 4x4	2020	Ford	F-250 SuperCab	X2B-XL 4x4 SD SuperCab 8ft box	1	48	7500	\$531.42	NA	\$6,377.04	\$6,377.04	\$29,232.75	\$25,000.00	\$10,381.55	\$14,218.45	\$14,218.45	TBD	13-17 Weeks	4603462

20

*Lease Rates are based on factory order pricing and miles per year