		Company	Company	Company	Company	Company
		The Waldinger Corp dba St. Louis Air	Mechanical Solutions, Inc.	SystemAire, Inc.	CCI Mechanical / Cooling Components	C & R Mechanical
		4972 Manchester	1530 S. 2nd Street - Suite 115	4181 Shoreline Drive	2320 Marconi	12825 Pennridge Drive
		Saint Louis, MO 63110	Saint Louis, MO 63104	Earth City, MO 63045	Saint Louis, MO 63303	Bridgeton, MO 63044'
Item	Description					
#1	Parts & Materials					
	Standard list price for parts &					
	materials	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00
	Discount	15%	10%	5%	5%	20% Mark Up over cost
	Total - (I)	\$850.00	\$900.00	\$950.00	\$950.00	n/a
#2	Labor					
	Labor Rate Bid	\$76.00	\$105.00	\$85.00	\$87.00	\$92.00
	Total for 100 hrs. (II)	\$7,600.00	\$10,500.00	\$8,500.00	\$8,700.00	\$9,200.00
	GRAND TOTAL (I & II)	\$8,450.00	\$11,400.00	\$9,450.00	\$9,650.00	n/a
#3	Federal Apprenticeship Policy	100%	90%	100%	100%	100%
	Discount	2% - 10 Days	0%	0%	1% - 10 Days	0%