

**City of Florissant
Copier and Printer Lease-Maintenance Contract**

		<i>Company</i>	<i>Company</i>	<i>Company</i>		<i>Company</i>	<i>Company</i>	<i>Company</i>
		Ricoh USA, Inc. <small>1400 S. Highway Drive Fenton, MO 63026</small>	ImageNet Consulting LLC <small>1228 Dielman Industrial Court Saint Louis, MO 63132</small>	SumnerOne Inc dba Copying Concepts <small>6691 Manchester Avenue Saint Louis, MO 63139</small>		DMC 2 Inc <small>10710 Trenton Avenue Saint Louis, MO 63132</small>	Managed Print Solutions <small>816 Fee Fee Road Saint Louis, MO 63043</small>	Canon Solutions America, Inc. <small>One Canon Park Melville, NY 11747</small>
<i>Item</i>	<i>Description</i>			<i>Option 1</i>	<i>Option 2</i>			
#1	Monthly Lease Payment (60 Months)	\$1,625.42	\$2,803.65*	\$1,979.84	\$1,925.03	\$3,201.56	\$1,594.00* /Mo Leased - \$228.00/ Mo Non-Leased	\$2,360.01
#2	Cost for each copy exceeding 860,000 B & W copies	\$0.0040	\$0.0089	\$0.0055	\$0.0050	\$0.0050	Billed monthly on usage per leased machine: B&W: \$.0055 - \$.012 Color: \$.053 - \$.08	\$0.0065
#3	Cost for each copy exceeding 15,000 color copies	\$0.0400	\$0.0490	\$0.0360	\$0.0360	\$0.0400		\$0.0511
#4	Additional to upgrade to 60 PPM to faster model	\$11.79	\$36.00	\$19.00	\$19.00	~	~	\$33.00
	Model	MP6503SP	CS8002i	TA7002i	TA7002i	~	~	IRADV6575i
	Speed (ppm)	65 PPM	80 PPM	70 PPM	70 PPM	~	~	75 cpm
#5	Cost for each page to exceed 16,500 B & W pages for maintained printers	\$0.0040	\$0.0105	\$0.0070	\$0.0070	\$0.0100	\$0.0125	\$0.0118
#6	Cost for each page to exceed 50 color pages for maintained printers	\$0.0400	\$0.0969	\$0.0825	\$0.0825	\$0.1840	\$0.0800	\$0.0718
	Discount	0%	5% - 10 Days	0%	0%	0%	0%	0%
			*Price does not include service on the Canon Scanner				* Item #1: Hardware Only	

(Revised Bid Tabulation 9/27/17 - Transposed Options 1 & 2 for Sumner One)